

## Ansbacher strengthens Specialist Lending Team with two key appointments

17 September 2007

The Ansbacher Banking Group is delighted to announce the appointment of Nikolas Kouros and Ying Lau to its market leading Specialist Lending Team. Nikolas and Ying will both report to Bob Bates, Head of Specialist Lending, and will be based at the Bank's London office.

Nikolas Kouros joins Ansbacher from Deutsche Bank AG. Prior to working at Deutsche Bank AG, Nikolas held senior, marine finance positions with Fortis Bank NV/S.A. Athens in Greece and Aegean Baltic Bank S.A.

Ying Lau joins Ansbacher from Bank of Scotland Private Bank, where she was a Relationship Manager. With over 10 years experience in the private bank and wealth management sectors, Ying previously worked at Royal Bank of Scotland and Barclays Bank.

Bob Bates, Head of Specialist Lending at Ansbacher, comments:

*"Ansbacher's position as a leader in the provision of specialist lending products to high net worth individuals has strengthened in 2007 and to date it has been a record year for the Specialist Lending team. With the added experience of Nikolas and Ying, the team is ideally positioned to continue this growth through 2008."*

The Ansbacher Specialist Lending team is sponsoring the Boat International cocktail party at the forthcoming Monaco Boat Show (21<sup>st</sup> Sept).

-ENDS-



## Notes to editors:

The Ansbacher Group, which is a wholly owned subsidiary of Qatar National Bank (QNB), provides tailored financial solutions to high net worth and institutional clients worldwide. The Group's services span private and specialist banking, wealth management, investment advice and fiduciary services. The Group is represented in the United Kingdom, the Channel Islands, Bahamas, Dubai, Doha and Switzerland.

Established in 1964 as the first Qatari owned commercial bank, QNB is listed on the Qatari Stock Exchange with 50% ownership by the Qatari government and the balance held by public shareholders. It is the largest bank in Qatar with total assets of some \$10 billion, controlling around 50% of the assets in the country's banking system. QNB is rated in the top 150 banks in the world in terms of capital strength and has a long-term credit rating of A+.

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