



Ansbacher UK Fiduciary Team's client excellence recognised by STEP

4 July 2006

Ansbacher's UK Fiduciary Team has been short listed for the Private Client Awards, Trust Company Team of the Year by The Society of Trust and Estate Practitioners (STEP). The STEP Awards highlight excellence amongst private client solicitors, accountants, barristers, bankers and trust practitioners in a mature and competitive market.

The Ansbacher UK Fiduciary team was a small start-up operation begun in 2004. Since then the team has doubled in size successfully achieving its aim to manage relationships for fiduciary clients from a London base with trust administration carried out offshore in the Bahamas, Jersey and Switzerland. The particular benefits of the Ansbacher fiduciary team, and surely what attracted the shortlisting panel, is its promise to be constantly available to clients and flexible to their needs.

This offering has been responsible for attracting significant new trust clients to Ansbacher's fiduciary companies worldwide including success in taking over existing family structures from some of the larger trust companies.

The team are also breaking new markets, leveraging Ansbacher's Middle East expansion, by developing innovative Shari'a compliant trust solutions.

Matthew O'Keefe, Ansbacher Head of UK Banking and Fiduciary comments "*We are delighted to be shortlisted. The team has been determined to set ourselves apart from other trust companies by our pro-activeness and commitment to swift decision making. We are thrilled that that this has been recognised by STEP*".

The winners will be announced at an award ceremony on 26 September 2006.

-ENDS-

Notes to editors:

The Ansbacher Group, which is a wholly owned subsidiary of Qatar National Bank (QNB), provides tailored financial solutions to high net worth and institutional clients worldwide. The Group's services span private and specialist banking, wealth management, investment advice, fiduciary services and fund administration. The Group is represented in the United Kingdom, the Channel Islands, Bahamas, Dubai, Doha and Switzerland.

Established in 1964 as the first Qatari owned commercial bank, QNB is listed on the Qatari Stock Exchange with 50% ownership by the Qatari government and the balance held by public shareholders. It is the largest bank in Qatar with total assets of some \$10 billion, controlling around 50% of the assets in

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the country's banking system. QNB is rated in the top 150 banks in the world in terms of capital strength and has a long-term credit rating of A+.

Ansbacher Middle East is the trading name for the Doha and Dubai branches of Ansbacher & Co Limited. ("A&CL"). This article has been approved by A&CL, authorised and regulated in the UK for deposit taking and investment business by the Financial Services Authority.

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